



Scott Free Solutions
LLC

ESOAUG

SWIFT Suite Tools and Methodology

Overview



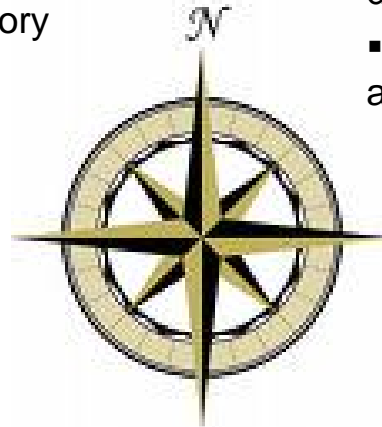
Agenda

- **Introduction**
- **Value Proposition**
- **Methodology Comparison**
- **Scott Free Solutions and RSC**
- **Case Study**

The **SWIFT Suite** 360° Value Proposition

Consultants

- Tools that support configuration and data migration with no programming
- Focus on solving customers' business requirements rather than repetitive keying of setups into Oracle application
- Structured documentation repository
- Rapid realization of customer requirements



End User Customers

- Faster ROI and Lower TCO
- Affordable implementations through shortened project duration
- Tools to maintain the instance after the deployment.
- Scalability – leverage your standard setups as your business grows

Project Managers

- Documentation and Configuration Management Control
- Single source of truth
- Fewer resources to manage
- Simplifies Issue Management

Business Unit Managers

- Lowers Risk
- Improves Quality
- Reduces cost and time for implementation
- Improves Knowledge Management within the practice
- Establishes long-term relationships with clients

Value for the Project Manager

- **Documentation Management and Control**
- **Configuration Management Control**
- **Project Management Simplified**

Value for the Business Unit Manager

- **Less Risk**
- **Quality**
- **Cost**

- **Knowledge**
- **Time**
- **Relationships**

Methodology Comparison

Traditional

vs.

SWIFTSuite

- **Enter documentation into diverse formats**

- **No common structure**
- **No common location**

Open KnowledgeWare – Configuration Management

- **Traditional methods**

Configurations Stored in multiple formats
In different locations



Analyse the customer's business.
Produce the BP080 – Business Flow diagrams
Produce the BR100 – Configurations settings



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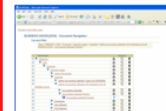
- **All documentation in one standard format**

- **Central location via the web**
- **Accessible by all locations**
- **Standard or proprietary templates available**
- **Industry templates**
- **Enter only the adjustments needed**

Open KnowledgeWare – Configuration Management

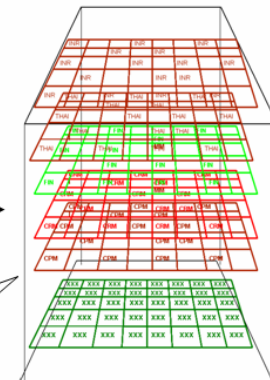
- **Open KnowledgeWare method**

Configurations Stored in standard format
in one location on the internet



BP080 – Business Flow diagrams
BR100 – Configurations settings
[Import your own if you need additional ones]

Swift CONFIGURATOR



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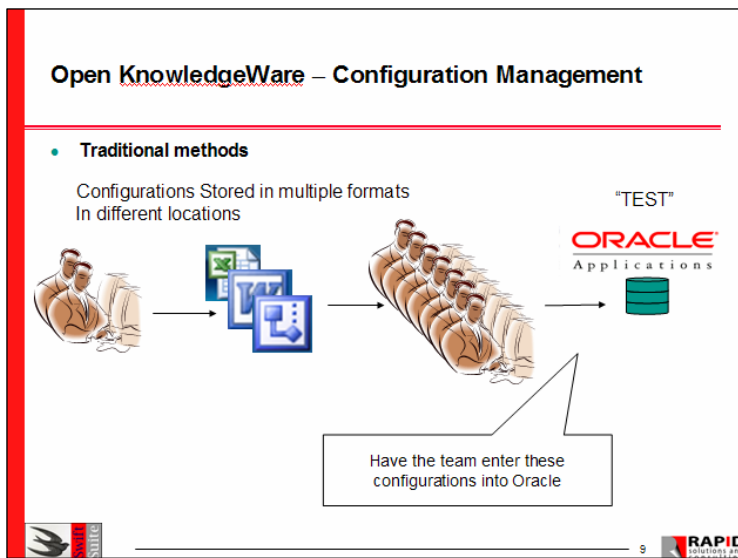
Methodology Comparison

Traditional

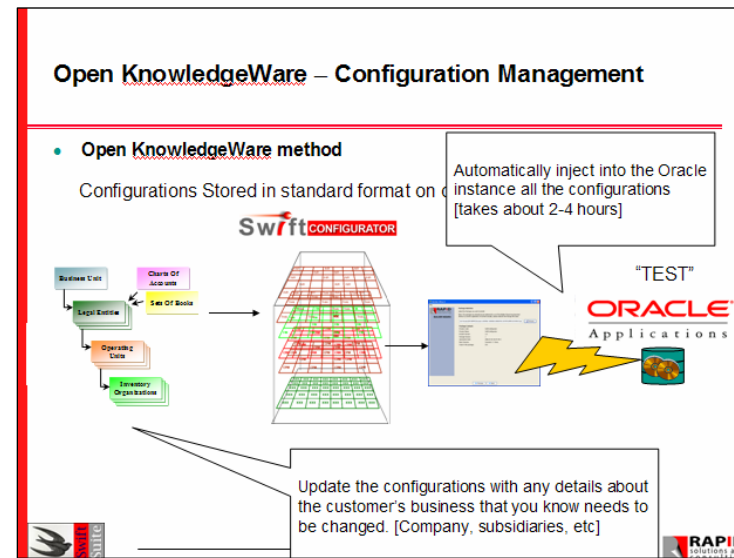
vs.

SWIFTSuite

- Large team manually keys the configurations into Oracle applications



- FULLY AUTOMATED – NO EFFORT



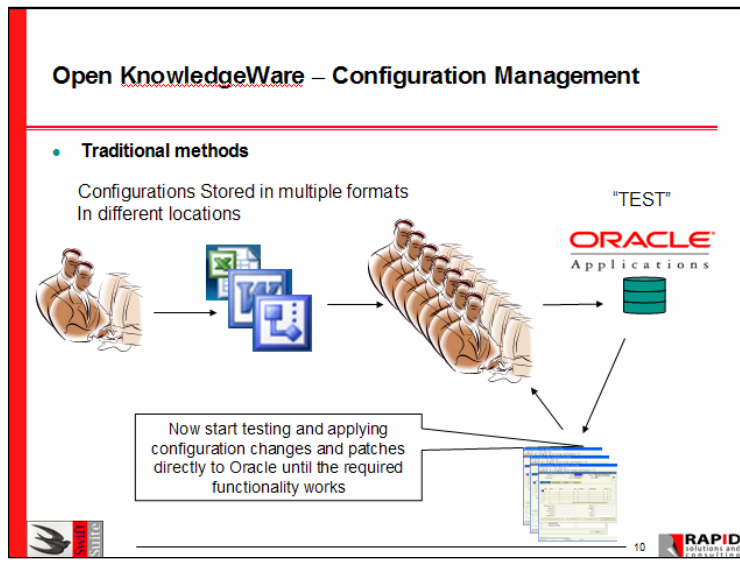
Methodology Comparison

Traditional

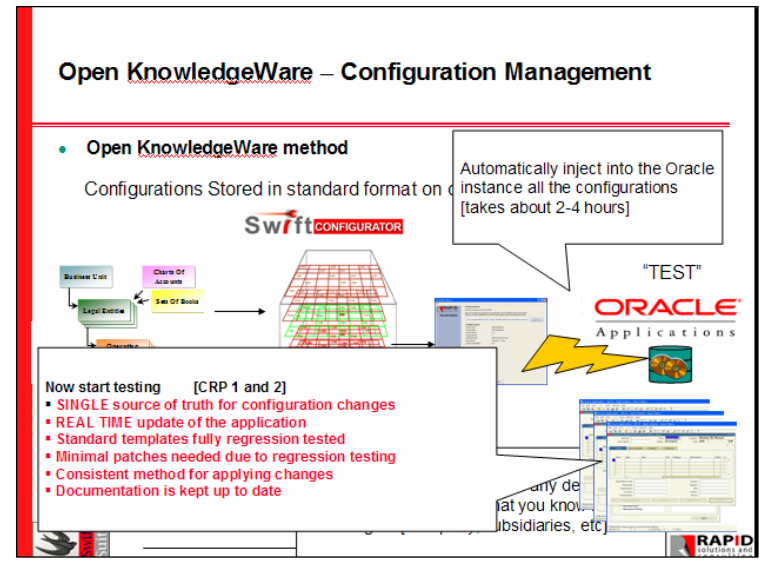
vs.

SWIFTSuite

- Test the Application and configuration settings
 - Apply patches
 - Reconfigure as needed
 - Keep personal document of changes
 - Keep personal list of patches



- PRE-PROVEN TEMPLATES MINIMIZE PATCHES AND TESTING
 - Changes are recorded directly to the central location in a standard format
 - When necessary a new instance can be rebuilt overnight



Methodology Comparison

Traditional

vs.

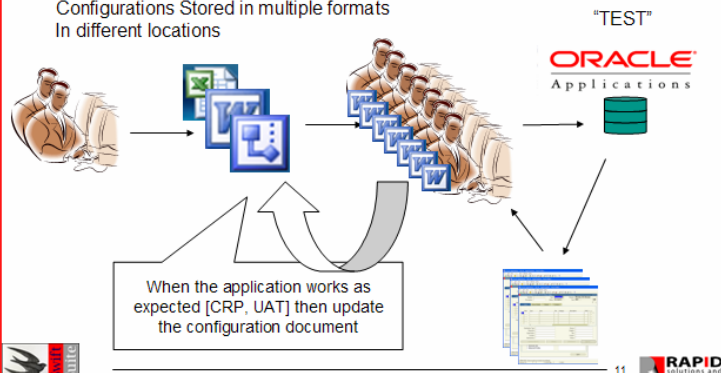
SWIFTSuite

- **Collect, co-ordinate all personal documentation into the central document for the project**

Open KnowledgeWare – Configuration Management

- **Traditional methods**

Configurations Stored in multiple formats
In different locations



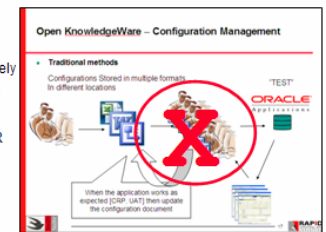
- **Not required – already completed in previous steps**

Open KnowledgeWare – Configuration Management

- **Open KnowledgeWare method**

Configurations Stored in standard format on one location

- When Application works as expected
- Documentation already up to date
 - Able regenerate a new TEST or PROD immediately
 - Able to reuse the knowledge on any other project
- **HAVE CONFIDENCE THE CONFIGURATIONS SET BY THE TEAM ALL WORK TOGETHER AND ARE ACCURATE**
- For every module
 - For every company
 - For every country
 - For every language



Methodology Comparison

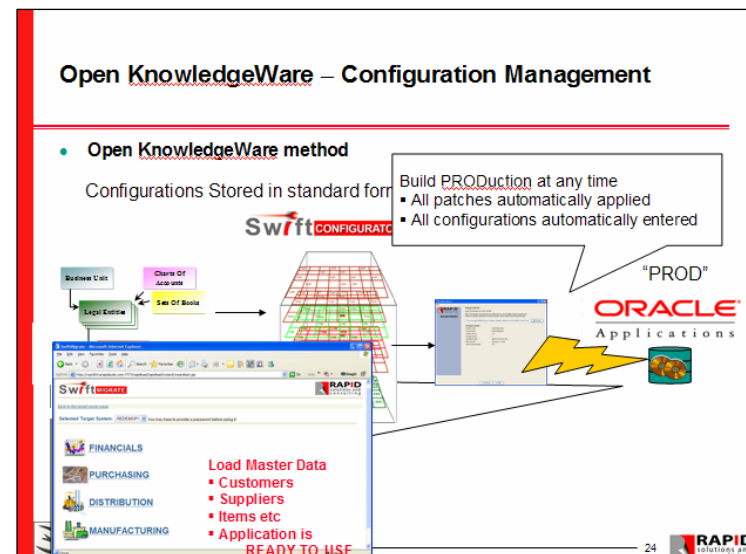
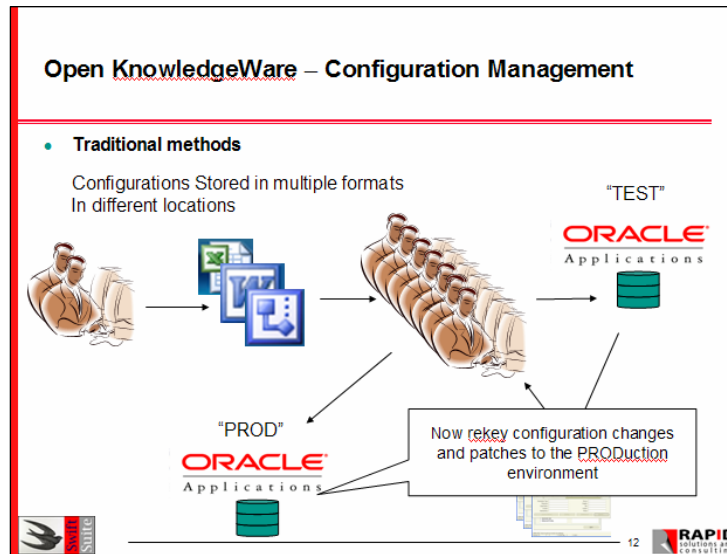
Traditional

vs.

SWIFTSuite

- Large team re-keys all configurations and applies patches to produce the PRODUCTION environment

1. Fully automated – little effort
- AND
2. Tools to load master data



THE RSC “Back Office” and Scott Free Solutions’s “Front Office”

- The templates designed and built are now in use by 200 Oracle customers in 20 countries
- Performed 17 implementations in the last 3 years
- Experience in a wide range of Oracle modules
- Scott Free Solutions is U.S. Distribution Partner coordinating with RSC in Bangkok
- SFS has experience in Oracle and provides “Front Office” methodology, change management, and PMO services



A Reference Story – EMERSON ELECTRIC

- The Team



IBM Global Business Services



A Reference Story – EMERSON ELECTRIC

**Project is on time
and on budget**

- The Implementation

- China

- F
- In
- In

- 3 China components June 2006

- Rollout for Hong Kong

- GOLIVE Sept 2006

- Rollout for Japan started

- GOLIVE Dec 1st 2006

- Rollout for

- Singapore, Thailand, Malaysia, Indonesia, Philippines, Taiwan, India
- Commence Sept – GOLIVE Dec 1 2006

- Rollout for Korea

- Commence Oct 2006 – GOLIVE Jan 2007

Joint Team



IBM Global Business Services



Team transferred to HK

2nd Team



IBM Global Business Services



Open KnowledgeWare

- **Configuration management for the Oracle e-Business Suite**
 - SWIFTSuite and the KnowledgeWare
- **Oracle instance Builder**
 - Builds and Maintains Oracle instances
- **Data Migration tool**
 - SWIFTMigrate
- **Oracle instance Maintenance**
 - Real time application of changes as you make them to the KnowledgeBase
- **Patch Management System**
 - Allows you to select and apply patches automatically to one or more instances

Top Reasons to Use SWIFTSuite

- **Improved Competitiveness**
- **Improved Client Relationships through better focus on Customers' business needs**
- **Re-usability of consultant knowledge**
- **Automation**
- **Tools assist in full life cycle of the implementation and maintenance project**

Thank You!

- Q & A
- For more information, contact **Scott Free Solutions**
216-406-0669 or info@scottfreesol.com



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